

September 3, 2010

Subject: Thermo Scientific Niton XL3t GOLDD discontinuation notification

Dear Colleague:

We are sending this notification to all known owners of Thermo Scientific Niton XL3t GOLDD Series x-ray fluorescence (XRF) analyzers, based on our active service records. **As of September 3, 2010, Thermo Fisher Scientific will no longer ship the Niton® XL3t GOLDD.** Visually, these instruments have the gold-colored labels on the side. We have significantly improved its performance in addition to adding several software upgrades. These improvements are now found in the new Niton XL3t GOLDD+.

Due to the commonality of parts, Thermo Fisher Scientific is pleased to guarantee parts and service for the Niton XL3t GOLDD beyond 2016.

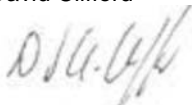
We are providing this advanced notice to help you plan for your future analytical requirements. Prior to these obsolescence dates, we hope that we can assist you in trading in your older Thermo Scientific Niton analyzer and upgrading to our newest XRF technologies, which deliver higher performance, better accuracy and precision, and ease of use.

We have a long-term commitment to product research and development and to understanding your business needs - our remarkable family of leading-edge handheld XRF analyzers reflects this dedication.

We want to take this opportunity to thank you for your business and let you know there is no action you need to take at this time. We look forward to speaking to you soon, and continuing to provide you with cost-effective, innovative solutions for your demanding applications. For more information or to discuss trade-in opportunities, please contact your local Thermo Scientific Niton Analyzer representative, email us at niton@thermofisher.com, or call us at 1-800-875-1578 (U.S. only) or + 1 978-670-7460. We also invite you to visit our website at www.thermoscientific.com/niton.

Sincerely,

David Clifford



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